

# **Felicitas Nowak-Lehmann D.**

## **Curriculum Vitae**

January 2011

Address: University of Goettingen  
Ibero-America Institute for Economic Research  
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37073 Goettingen  
Germany  
Tel: + 49 (551) 397487  
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### **Education**

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Georg-August University, Goettingen: PhD in Economics: Doctoral Dissertation: "The Impact of trade and capital account liberalization on the relative prices and the production of goods: The case of Chile." (1990). Supervisor: Prof. Dr. Dr. h.c. Helmut Hesse (former professor of Economics at the University of Goettingen and former President of the Central Bank of Lower Saxony and member of the Council of Economic Advisers (Sachverständigenrat 1985-1988).

University of Regensburg: MA in Economics: MA thesis: "Stabilization Policy in Chile since 1973. A Critical Analysis. " (1982-1985). Supervisor: Prof. Dr. Lutz Hoffmann (former professor of Economics at the University of Regensburg and the Free University of Berlin and former President of the DIW (German Institute for Economic Research, Berlin).

University of Colorado, Boulder, USA: Study of Economics, Econometrics, Statistics (student exchange program) and study of Italian (1981-1982)

University of Regensburg: BA in Economics (1979-1981). Study of French, Italian and Law

#### **Languages:**

German: native speaker

English: Full command

French: speak and read – good command

Italian: speak and read – good command

Spanish: speak and read – good command

### **Academic Positions**

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Senior Researcher at the Ibero-America Institute for Economic Research  
(University of Goettingen, Platz der Goettinger Sieben 3; 37073 Goettingen, Germany);  
head of the research area 'International Trade and Growth' and head of the Ibero-library  
since 1995;

Assistant Professor at the Free University of Berlin, John F. Kennedy Institute (1991-1994)

Junior Researcher at the Ibero-America Institute for Economic Research (1985-1990)

## **Academic Honors**

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Best student of the term 1985 in the MA in Economics program in Economics (University of Regensburg, Germany)

John Bruesselbach Scholarship (Internship at Education Commission of the States (ECS, Denver; USA)

Fulbright Scholarship (1981-1982)

Scholarship for the summer term 1980 in Italy (University of Genova; Italian studies)

## **Fields of interest and areas of research**

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Study on the effectiveness on development aid. Impact of aid on recipient countries' growth, donor and recipient countries exports

Study on a LDC-friendlier world trading system

Analysis of trade flows between the EU and Latin America (EU-Chile; EU-MERCOSUR):

Simulation of the impact of trade liberalization (free trade agreement) on Latin American exports.

Analysis of the trade flows between the EU and Turkey: Simulation of a Customs Union Agreement on Turkish exports in different sectors.

Analysis of the effects of regional trade agreements: Panel analysis of many regions in the world.

Study on the competitiveness of developing countries:

Comparing China and Mexico.

Study on the competitiveness of Chile's most important export sectors

Study on EC-ACP Economic Partnership Agreements. An analysis for Sub-Saharan Africa.

## Publications

area: International Trade, Development Aid and Growth

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### Publications in refereed journals (2001-2010)

“Modelling the Dynamics of Market Shares in a Pooled Data Setting: Econometric and Empirical Issues”, together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Applied Economics* 2010 (forthcoming). ISSN 0003-6846. DOI: 10.1080/00036840802599925, first published 25 June 2009.

“Unit Values, Productivity, and Trade – Determinants of Spanish Export Strength”, together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Global Economy Journal* 9(3), 2009: 1-17.

“Aid and Trade – A Donor’s Perspective”, together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Dierk Herzer, *Journal of Development Studies* 45(7): 1184-1202, 2009. ISSN 0022-0388.

“Modelling the Dynamics of Market Shares in a Pooled Data Setting: Econometric and Empirical Issues”, together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Applied Economics* 2009 (forthcoming). ISSN 0003-6846.

“Are Regional Trading Agreements Beneficial? Static and dynamic Panel gravity Models”, together with Inmaculada Martínez-Zarzoso and Nicolas Horsewood, *North American Journal of Economics and Finance* 20: 46-65, 2009.

“Does German development aid promote German exports”, together with Inmaculada Martínez-Zarzoso and Stephan Klasen, *German Economic Review* 10(3): 317-338, 2009.

“In search of FDI-led growth in developing countries. The way forward”, together with Dierk Herzer and Stephan Klasen, *Economic Modelling* 2009 (forthcoming). Available online doi:10.1016/j.econmod.2007.11.005

“Is Distance a Good Proxy for Transport Costs?: The Case of Competing Transport Modes”, together with Inmaculada Martínez-Zarzoso, *Journal of International Trade and Economic Development* 16(3): 411-434, 2007, ISSN 0963-8199.

“The Impact of a Customs Union between Turkey and the EU on Turkey’s Exports to the EU”, together with Dierk Herzer, Inmaculada Martínez-Zarzoso and Sebastian Vollmer, *Journal of Common Market Studies* , Vol. 45, No. 3: 719-743, 2007, ISSN 0021-9886.

“The Free Trade Agreement between Chile and the EU: Its Potential Impact on Chile’s Export Industry”, together with D. Herzer and S. Vollmer, *Applied Econometrics and International Development* , Vol. 7, No. 3: 2007, ISSN 1578-4487.

“Competitividad sectorial y costes de transporte en las exportaciones Turcuía-UE”, together with Dierk Herzer and Sebastian Vollmer, *Información Comercial Española, Revista de Economía*, Ministerio de Economía, Madrid, Spain, No. 834, January-February 2007, ISSN 0019-977X.

“Is there a Long-Run Relationship between Exports and Imports in Chile?”, together with D. Herzer, *Applied Economics Letters* 13: 981-986, 2006, ISSN 1350-4851.

“Export-Led growth in Chile: Assessing the Role of Export Composition in Productivity Growth”, together with D. Herzer and B. Siliverstovs, *The Developing Economies* XLIV(3): 306-328, 2006, ISSN 0012-1533.

“What does Export Diversification Do for Growth? An Econometric Analysis”, together with D. Herzer, *Applied Economics* 38: 1825-1838, 2006, ISSN 0003-6846.

“MERCOSUR-European Union Trade: How Important is EU Trade Liberalisation for MERCOSUR’s Exports?” together with I. Martínez-Zarzoso, *The International Trade Journal* Vol. XIX, No.1, 31-69, February 2005, ISSN 0885-3908.

“Different approaches of modelling reaction lags: How do Chilean manufacturing exports react to movements of the real exchange rate?”, *Applied Economics* 36 (14) : 1547-1560, 10 August 2004, ISSN 0003-6846.

“Economic and Geographical Distance: Explaining MERCOSUR Sectoral Exports to the EU”, together with I. Martínez-Zarzoso, *Open Economies Review* 15 (3): 291-314, July 2004, ISSN 0923-7992.

“Augmented gravity model: An empirical application to Mercosur-European Union trade flows”, together with I. Martínez-Zarzoso, *Journal of Applied Economics* Vol. VI, No. 2, 291-316, 291-316, November 2003, ISSN 1514-0326.

“Trade policy and its impact on economic growth: The Chilean experience in the period of 1960 to 1998”, *Applied Econometrics and International Development* Vol. 3, No. 2: 25-53, July-September 2003, ISSN 1578-4487.

“Does the AK model apply to the Chilean economy? Time-series evidence for the period of 1960-1998”. In: *Revista de Análisis Económico*, Vol. 16, No. 1, Junio de 2001 (ILADES/GEORGETOWN UNIVERSITY), pp. 59-82, ISSN 0716-5927.

### **Background Paper for the World Bank**

EC-ACP Economic Partnership Agreements: Empirical Evidence for Sub-Saharan Africa, together with Sebastian Vollmer, Inmaculada Martínez-Zarzoso and Nils-Hendrik Klann. *World Development Report 2009 – Development in 3 D: Density, Distance, Division*.

## **Background Paper for the German Parliament**

International Trade Policy and the Eradication of Poverty and Hunger. 30 November 2009. Büro für Technikfolgenabschätzung des Deutschen Bundestags. Berlin, 71 pages.

## **Buchbeiträge (Sammel- und Tagungsbände)**

“Competitiveness: A Comparison of China and Mexico”, together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, in: *Dimensions of Competitiveness*, ed. by Paul de Grauwe, CESifo Seminar Series. MIT Press/Cambridge, Massachusetts (2010). ISBN 978-0-262-01396-3.

“Comparing French and Spanish Exports to Emerging Markets”, together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, Forthcoming in: *European Community Studies*, Association of Austria Publication Series. Springer Vienna/New York (2009).

“Chile’s Market Share in the EU Market: The Role of Price Competition in a Panel Analysis Setting”, together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, Forthcoming in: *European Community Studies*, Association of Austria Publication Series. Springer Vienna/New York (2008).

“The Role of Transport Costs, Tariffs, and the Real Exchange Rate in Chile's Export Trade with the EU: An Augmented Gravity Model Approach” , together with Dierk Herzer and Sebastian Vollmer, Forthcoming in a volume published by LIT Verlag (2008).

“Trade Policy and its Impact on Economic Growth: The Chilean Experience in the Period 1960-1998, in: *Macro-Econometric Models: The Role of Demand and Supply*, ed. By María-Carmen Guisan, ICFAI Books: The ICFAI University Press, Hyderabad, India (2005).

## **Herausgabetätigkeiten (editing monographs)**

Stephan Klasen/Felicitas Nowak-Lehmann (eds). “Poverty, Inequality and Migration in Latin America”, Göttingen Studies in Development Economics. Peter Lang Verlag: Frankfurt/Main (2008).

Stephan Klasen/Felicitas Nowak-Lehmann (eds). “Poverty, Inequality and Policy in Latin America”, MIT Press, CESifo Conference Series. (2009).

## Discussion Papers/Working Papers (1995-2010)

“Foreign Aid and Recipient Countries’ Exports: Does Aid Promote Bilateral Trade”, together with Inmaculada Martínez-Zarzoso, Adriana Cardozo, Dierk Herzer & Stephan Klasen, *Discussion Paper* No. 206, Ibero-America Institute for Economic Research, University of Goettingen, November 2010, 42 pages, ISSN 1431181X.

“In Search for a Long-run relationship between aid and Growth: Pitfalls and Findings”, together with Inmaculada Martínez-Zarzoso, Stephan Klasen, Dierk Herzer and Axel Dreher. *Discussion Paper* No. 196, Ibero-America Institute for Economic Research, University of Goettingen, July 2009, 41 pages, ISSN 1431181X.

“EU-ACP Economic Partnership Agreements- Empirical Evidence for Sub-Saharan Africa”, together with Sebastian Vollmer, Inmaculada Martínez-Zarzoso and Nils-Hendrik Klann, *Discussion Paper* No. 175, Ibero-America Institute for Economic Research, University of Goettingen, September 2008, 23 pages, ISSN 1431181X.

“Aid and Trade – A Donor’s Perspective, together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Dierk Herzer, *Discussion Paper* No., Ibero-America Institute for Economic Research, University of Goettingen, April 2008, 29 pages, ISSN 1431181X.

“Does German Development Aid Promote German Exports?, together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Mario Larch, *Discussion Paper* No. 170, Ibero-America Institute for Economic Research, University of Goettingen, March 2008, 37 pages, ISSN 1431181X.

“Competitiveness: A Comparison of China and Mexico”, together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, CESifo Working Paper No. 2111, October 2007, 23 pages, ISSN 0018-974X.

“The Determinants of French and Spanish Relative Export Strength”, together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Discussion Paper* No. 116, Ibero-America Institute for Economic Research, University of Goettingen, October 2007, 17 pages, ISSN 1431181X.

“The Log of Gravity Revisited”, together with Inmaculada Martínez-Zarzoso and Sebastian Vollmer, *cege-Discussionpaper* No. 64. University of Goettingen. Germany . 2007, pages, ISSN 14392305.

“Effects of Regional Trading Agreements Using Static and Dynamic Gravity Equations”, together with Inmaculada Martínez-Zarzoso and Nick Horsewood, *Discussion Paper* No. 149, Ibero-America Institute for Economic Research, University of Goettingen, July 2006, 26 pages, ISSN 1431181X.

“In Search of FDI-led Growth in Developing Countries”, together with Dierk Herzer and Stephan Klasen, *Discussion Paper* No. 150, Ibero-America Institute for Economic Research, University of Goettingen, July 2006, 42 pages, ISSN 1431181X.

“On Distributed Lags in Dynamic Panel Data Models: Evidence from Market Shares”, together with Dierk Herzer and Inmaculada Martínez-Zarzoso, *Documentos de Economía y Finanzas Internacionales*, Asociación Española de Economía y Finanzas Internacionales, DEFI 06/05, 32 Pages, ISSN 16966376

“Is Distance a Good Proxy for Transport Costs? The Case of Competing Transport Modes”, together with Inmaculada Martínez-Zarzoso, *CeGE- Discussion Paper No. 54*, Center for Globalization and Europeanization of the University of Goettingen , May 2006, 25 pages, ISSN 14392305.

“Problems in Applying Dynamic Panel Data Models: Theoretical and Empirical Findings”, together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Discussion Paper No. 140*, Ibero-America Institute for Economic Research, University of Goettingen, May 2006, 33 pages, ISSN 1431181X.

“Chile’s Market Share in the EU Market: The Role of Price Competition in a Panel Analysis Setting”, together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Discussion Paper No. 139*, Ibero-America Institute for Economic Research, University of Goettingen, March 2006, 33 pages, ISSN 1431181X.

“Road and Maritime Transport Costs: A Comparative Analysis of Spanish Exports to Poland and Turkey”, together with Inmaculada Martínez-Zarzoso, *Discussion Paper No. 138*, Ibero-America Institute for Economic Research, University of Goettingen, March 2006, 36 pages, ISSN 1431181X.

“The Free Trade Agreement between Chile and the EU: Its Potential Impact on Chile’s Export Industry”, together with D. Herzer and S. Vollmer, *Discussion Paper No. 125*, Ibero-America Institute for Economic Research, University of Goettingen, October 2005, 37 pages, ISSN 1431181X.

“Are Exports and Imports of Chile Cointegrated?”, together with D. Herzer, *Discussion Paper No. 111*, Ibero-America Institute for Economic Research, University of Goettingen, June 2005, 14 pages, ISSN 1431181X.

“Turkey and the Ankara Treaty of 1963: What can Trade Integration Do for Turkish Exports?”, together with Dierk Herzer, Inmaculada Martínez-Zarzoso, Sebastian Vollmer. *CeGE- Discussion Paper No. 43*, Center for Globalization and Europeanization of the University of Goettingen , May 2005, 37 pages, ISSN 14392305.

“The Impact of a Customs Union between Turkey and the EU on Turkey’s Exports to the EU”, together with Dierk Herzer, Inmaculada Martínez-Zarzoso, Sebastian Vollmer. *DIW Discussion Paper No. 483*, German Institute for Economic Research (DIW), Berlin, 2005, 38 pages, ISSN 14330210.

“MERCOSUR-European Union Trade: How Important is EU Trade Liberalisation for MERCOSUR’s Exports?” together with I. Martínez-Zarzoso, *CeGE- Discussion Paper*, Center for Globalization and Europeanization of the University of Goettingen, No. 30, June 2004, 38 pages, ISSN 14392305.

“Would MERCOSUR's exports to the EU profit from trade liberalisation? Some general insights and a simulation study for Argentina”, together with I. Martínez-Zarzoso, Discussion Paper No. 92, Ibero-America Institute for Economic Research, University of Goettingen, May 2003, ISSN 1431181X.

“MERCOSUR-EU trade: The impact of adverse macroeconomic Developments and trade barriers on MERCOSUR exports”, together with I. Martínez-Zarzoso, Discussion Paper No. 86, Ibero-America Institute for Economic Research, University of Goettingen, May 2002, ISSN 1431181X.

“Explaining MERCOSUR sectoral exports to the EU: The role of economic and geographic distance”, together with I. Martínez-Zarzoso, Discussion Paper No. 85, Ibero-America Institute for Economic Research, University of Goettingen, April 2002, ISSN 1431181X.

“The interplay of export supply and the real exchange rate. Evidence for Mercosur exports to the EU”, together with Inmaculada Martínez-Zarzoso, Discussion Paper No.79, Ibero-America Institute for Economic Research, University of Goettingen, May 2001, 27 p., ISSN 1431181X.

“Augmented gravity model: An empirical application to Mercosur-European trade flows”, together with Inmaculada Martínez-Zarzoso, Discussion Paper No. 77, Ibero-America Institute for Economic Research, University of Goettingen, January 2001, 23 p., ISSN 1431181X

“Trade policy and its impact on economic growth: Can openness speed up output growth?” Discussion Paper No. 75, Ibero-America Institute for Economic Research, University of Goettingen, December 2000, 34 p., ISSN 1431181X

“Was there endogenous growth in Chile (1960-1998)? A test of the AK model”. Working Paper No.7, Center for Globalization and Europeanization of the Economy, University of Goettingen, September 2000, 22 p, ISSN 14392305.

“Exchange rate-based stabilization revisited: An analysis of its short-term impact on external equilibrium in Argentina (1991-1995)”, together with Monika Wohlmann, Discussion Paper No. 74, Ibero-America Institute for Economic Research, University of Goettingen, February 2000, 24 p., ISSN 1431181X.

“Reaction Lags of Chilean Manufacturing Exports in a Framework of Dynamic Macroeconometric Modelling”, Discussion Paper No. 70; Ibero-America Institute for Economic Research, University of Goettingen, 1997, 40 p., ISSN 1431181X

“The Development of the Real Exchange Rate and the Sustainability of Liberalization Policy: The Chilean Experience”, Discussion Paper No. 68, Ibero-America Institute for Economic Research, University of Goettingen, 1996, 27 p., ISSN 1431181X

“The Possible Repercussions of EU-Mexico Trade Liberalization on Third Countries Associated with the EU (CEECs, Mediterranean and Lomé Countries)”. Study done together with A. Scholz, I. Tschach and M. Wohlmann for IRELA



(Instituto for European-Latin American Relations), IRELA Briefings, 1995, BRF-95/\*-THIRD\_C; 105 p.

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## Attended Conferences (2004-2010)

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### 2010

- *XIII Encuentros de Economía Aplicada, 9-12 June, 2010, Sevilla.*
- *Annual International Conference 2010 of the Research Committee of Development Economics of the German Economic association, 18-19 June 2010, Hannover.*
- *10<sup>th</sup> Global Conference on Business & Economics, 28-29 June 2010, Oxford, UK.*
- *EcoMod 2010, International Conference on Policy Modelling, 7-10 July 2010. Istanbul.*
- *Jahrestagung des Vereins für Socialpolitik, 7-10 September 2010, Kiel.*

### 2009

- *XII Encuentros de Economía Aplicada, 4-6 June, 2009, Madrid.*
- *Annual International Conference 2009 of the Research Committee of Development Economics of the German Economic association, 26-27 June 2009, Frankfurt/Main.*
- *4<sup>th</sup> Kuhmo-Nectar Conference "Transport and Urban Economics", 1-3 July 2009, Copenhagen.*
- *9<sup>th</sup> Global Conference on Business & Economics, 16-17 October 2009, Cambridge, UK.*

### 2008

- *International Conference of the Chinese Economic Association (The 19<sup>th</sup> CEA Annual Conference, University of Cambridge, UK, 1-2 April 2008.*
- *18<sup>th</sup> International Conference of the International Trade and Finance Association. Lisbon, May 2008.*
- *IEA (International Economic Association) Conference. 15<sup>th</sup> World Congress of the International Economic Association, June 2008.*

## 2007

- *European Trade Study Group ETSG 2007 Conference*, Athen, September (paper accepted).
- CESifo Venice Summer Institute- Workshop on *The Many Dimensions of Competitiveness*, Venedig, July (paper accepted).
- INFER 2007 International Economics Workshop *Integration and Globalization*, Coimbra, Portugal, June (paper accepted).
- ECISA International Workshop *The EU and Emerging Markets: Trade and Investment Relations with Latin America, East Asia and Transition Countries*, Wien, June (paper accepted).
- Neunter Göttinger Workshop *Internationale Wirtschaftsbeziehungen*, Göttingen, March.

## 2006

- *New Developments in Macroeconomic Modelling and Growth Dynamics* Conference , Faro, Portugal, September.
- Siebte Konferenz *Trade and Integration- The EU and Latin America* der International Association for Comparative Studies in Economics and Integration (Arnoldshein VII Seminar), Wien, August.
- Achter Göttinger Workshop *Internationale Wirtschaftsbeziehungen*, Göttingen, March.

## 2005

- EcoMod 2005, *International Conference on Policy Modelling*, Istanbul, June.
- *Jornadas de Economía Internacional*, La Laguna, Teneriffa, June.
- Jahrestagung der *Business Association of Latin America Studies*, Madrid, May.
- Siebter Göttinger Workshop *Internationale Wirtschaftsbeziehungen*, Göttingen, April.

## 2004

- EcoMod 2004, *International Conference on Policy Modelling*, Paris, June.

- Sechster Göttinger Workshop *Internationale Wirtschaftsbeziehungen*, Göttingen, April.